In every room of every house or facility we visit, we witness and celebrate precious moments of hope — another meaningful day for a patient with his or her family, shared laughter during a tough conversation, or a patient whose mind is clearer than ever due to great clinical care. These magical moments are possible because of you. Your generosity is one of The Elizabeth Hospice’s greatest fortunes. Your support gives us resources we need to bring compassionate solutions to complex patient and family challenges. Your generosity transforms lives.

As the region’s leading and largest nonprofit hospice and palliative care provider, we have touched the lives of more than 90,000 individuals and their loved ones since 1978 — thanks to your support of our profound mission. This year, and every year, we celebrate you. Thank you.

Jan Jones, RN, BSN
President and CEO

The Elizabeth Hospice

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Guy Anastasia
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Michelle Hays
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Faye Hines Goldfeder
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Debi Lange
Bruce McCarty
Jack Raymond

OUR MISSION
To enhance the quality of life for those nearing the end of life’s journey and for those who grieve.

OUR VISION
The Elizabeth Hospice aspires to a world in which every life ends with compassion, dignity and peace.
Since its humble beginnings in 1978, The Elizabeth Hospice has cared for more than 90,000 individuals touched by a serious or life-limiting illness, and has never turned a hospice-appropriate patient away, thanks to charitable support through our Hospice Care Fund. Imagine...the power to ensure that a seriously ill child or adult can gain access to highly trained professionals providing expert medical care and compassionate support for them and their family members. This can only be realized through the charitable support of individuals, foundations, and civic and business organizations.

Care For All Ages

“Branch lived 7 days...he didn’t write a poem...he didn’t make a speech. He was important just because he existed.”
— Glenn Murdock, father of Branch Lionheart

Ensure That Our Mission Endures

Thanks to thousands of donors and thousands of gifts of all sizes, voluntary financial support — philanthropy — has paved the way for increased capacity and reach for our programs and services in our 37-year history. Yet, the reality is that more and more people will continue to be impacted by serious illness, grief and loss, and our mission must prevail to ensure those in need continue to have access to the comprehensive and compassionate programs and services provided by The Elizabeth Hospice.

2015 FUNDRAISING

1953 Donors

2498 Gifts

2015 VOLUNTEERS

Number of Volunteers: 322
Volunteer Hours: 28,340.3

COST SAVINGS GENERATED

$374,907.50

For more information about ways to support our nonprofit mission, please contact The Elizabeth Hospice Foundation office at funddevelopment@ehospice.org or call 760.796.3737.
### The Elizabeth Hospice, Inc. and The Elizabeth Hospice Foundation

Financial Report FY2015

Consolidated Statement of Operations

(July 1, 2014 through June 30, 2015)

#### REVENUE

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Patient Services</td>
<td>$33,635,410</td>
</tr>
<tr>
<td>Community Support &amp; Events</td>
<td>$1,647,376</td>
</tr>
<tr>
<td>Investment Income</td>
<td>$170,147</td>
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<tr>
<td>Other</td>
<td>$32,876</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$35,535,809</strong></td>
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#### EXPENSES

<table>
<thead>
<tr>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>Direct Patient Care</td>
<td>$17,951,088</td>
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<tr>
<td>Indirect Patient Care</td>
<td>$10,725,093</td>
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<tr>
<td>Community Outreach</td>
<td>$916,134</td>
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<tr>
<td>Management &amp; General</td>
<td>$5,933,877</td>
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<tr>
<td>Fundraising</td>
<td>$746,272</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$36,272,434</strong></td>
</tr>
</tbody>
</table>
Here at The Elizabeth Hospice, we help our patients and loved ones make the most of each moment for as long as life lasts. And every time a patient has a pain-free day or can enjoy quality time with loved ones, we think of you, our supporters, who help to make these moments possible.

Who We Serve

The Elizabeth Hospice cares for adults and children living with a serious or life-limiting illness. Care is provided in the patient’s home or wherever the patient calls “home” including skilled nursing, residential care, and assisted living facilities, or in an acute-care hospital setting.

PATIENTS SERVED

2,634

Percentage of Patients per Geographic Area

- Cancer: 32%
- Cardiovascular Disorders: 16%
- Neurological Disorders: 29%
- Other: 8%
- Infectious Diseases: 2%
- Respiratory Disorders: 8%
- Gastrointestinal Disorders: 2%
- Genitourinary Disorders: 2%

For more information about ways to support our nonprofit mission, please contact The Elizabeth Hospice Foundation office at funddevelopment@ehospice.org or call 760.796.3737

Where We Serve

The Elizabeth Hospice provides comprehensive programs and services in communities throughout San Diego and the Inland Empire.
In the late 1970’s, few knew the word hospice or its potential to alleviate suffering. But one nurse held a vision of what this philosophy of care could mean to her community.

This nurse, Elizabeth “Betty” Bulen, invited three of her friends to work with her in establishing The Elizabeth Hospice (all four women had “Elizabeth” in their names), devoted to caring for the terminally ill and their families in 1978.

The Bulen Legacy Society is comprised of 188 caring individuals who have demonstrated their commitment to the long-term success of our organization by including The Elizabeth Hospice in their will or estate.

Please consider joining The Bulen Legacy Society today.

If you’ve already included us in your plans, please be sure to let us know so that we can add you to this esteemed list. Contact Don Beaumarchais, Planned Giving Officer at Don.Beau@ehospice.org or call 800.797.2050, ext. 2222.

Welcome to our new Bulen Legacy Society Donors this year:

Anonymous
Patrice Bloom
Florence Elizabeth Catley Estate
Deborah Hagen
C. Joseph* & Donna M. La Bonte Charitable Fund at the California Community Foundation
Marion and Oscar Liebreich
Gladys E. Lundstrom
Elisabeth Wilson Endowment Fund at The Legacy Endowment Community Foundation
Margaret I. Wolf
Barbara N. Yanick
Marie Zierdt
### Ways to Give

<table>
<thead>
<tr>
<th>DONATIONS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Online:</td>
<td><a href="http://www.elizabethhospice.org">www.elizabethhospice.org</a></td>
</tr>
<tr>
<td>Phone:</td>
<td>760.796.3737</td>
</tr>
</tbody>
</table>
| Mail:      | The Elizabeth Hospice Foundation  
|            | 500 La Terraza Blvd.  
|            | Ste. 130  
|            | Escondido, CA 92025 |

**GIFTS OF STOCK**  
We can assist you with making stock transfers. It's a great way to avoid liquidation and capital gains tax.

**MATCHING GIFTS**  
Many employers match their employees' donations — ask your company today!

### Planned Giving

**PLANNED GIVING**  
By including The Elizabeth Hospice in your will or estate plan you will be creating a lasting legacy, ensuring that future generations will always have the opportunity to utilize our services.

**Planned gifts can include:**
- Bequests
- Charitable Trusts
- Real Estate
- Charitable Gift Annuities
- Retirement plan and insurance beneficiary designations

**ENDOWMENT**  
Contributing to our endowment fund, or establishing a fund of your own, is a great way to ensure that The Elizabeth Hospice can continue its great work for years to come. The interest earned from these invested funds are used to support our programs and are an invaluable source of stability and longevity for our organization. Anyone can contribute to our endowment fund, no matter the size of your gift. Certain parameters apply when establishing your own named endowment fund. Contact us today for more information.

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**The Elizabeth Hospice**  

500 La Terraza Blvd., Ste. 130  
Escondido, CA 92025  
800.797.2050  
[www.elizabethhospice.org](http://www.elizabethhospice.org)

The Elizabeth Hospice Foundation I.R.S. 501(c)(3) nonprofit status number is 82-0549103

SERVING SAN DIEGO AND INLAND EMPIRE AS A NONPROFIT HEALTHCARE LEADER SINCE 1978

### Upcoming Community Events

#### Sunday, May 1, 2016  
**Wings of Hope**  
California Center for the Arts, Escondido

Join us for this annual family event featuring a ceremonial butterfly release. Visit [www.elizabethhospice.org](http://www.elizabethhospice.org) or call 800.797.2050 for more information.

#### Sunday, December 11, 2016  
**Light Up a Life**  
The Unity Center, San Diego

The region's longest-running “Light up a Life” event, paying tribute to loved ones who have left an indelible mark in our hearts and minds. The highlight of the event is a poignant candlelighting ceremony. Visit [www.elizabethhospice.org](http://www.elizabethhospice.org) or call 800.797.2050 for more information.